

Sales-Targeted Resume Document

Erin Saxe

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Key Skills

- **Sales and Upselling:** Proven ability to **drive sales** and manage high customer volume (200+ guests per shift).
- **Customer Relationship Management:** Expert in **welcoming guests** and ensuring **customer satisfaction** and customer relations.
- **Communication:** Strong interpersonal and instructional communication skills, fluent in English (Native Speaker) and basic Spanish (A2 Level).
- **Money Management:** Practical experience with cash handling and money management.

Experience

- **Barista** | Happy Tiers Bakery, Incline Village, NV | October 2024 – August 2025
 - **Drove sales** by welcoming **200+ guests per shift** and successfully fulfilling orders in a **timely manner**.
 - Ensured **customer satisfaction** and managed customer relations in a fast-paced environment.
- **Child Ski Instructor** | IVGID, Incline Village, NV | December 2022 – April 2023
 - Effectively **communicated** and instructed children aged 3-8 on proper form, technique, and **safety precautions** while keeping them **entertained and engaged**.
- **Lifeguard** | IVGID, Incline Village, NV | May 2023 – November 2024
 - Demonstrated clear and authoritative communication while **enforcing safety precautions** for hundreds of patrons daily.

Education

- **University Nevada Reno**, Reno, NV | Bachelor's Degree, Studying **Business** | August 2025 – Current
- **Incline High School**, Incline Village, NV | Diploma | August 2022 – June 2025